

#### **NEW MAURITIUS HOTELS LIMITED**

UNAUDITED INTERIM FINANCIAL REPORT FOR THE QUARTER ENDED DECEMBER 31, 2017

| Qı   | uarter ended       | Quarter ended | Year ended    |
|--|--------------------|---------------|---------------|
|  | ecember 31,        | December 31,  | September 30, |
|  | 2017               | 2016          | 2017          |
|  | Unaudited          | Unaudited     | Audited       |
|  | Rs.'000            | Rs.'000       | Rs.'000       |
| Revenue                                      |                    |               |               |
| Hotel operations and others                  | 3,009,388          | 2,987,418     | 9,176,573     |
| Property                                     | 47,028             | 62,294        | 351,644       |
|  | 3,056,416          | 3,049,712     | 9,528,217     |
| Earnings from operating activities           | 988,250            | 906,877       | 1,432,860     |
| Other income                                 | 8,036              | 38,919        | 339,376       |
| Share of results of associates               | (3,082)            | 1,941         | 8,860         |
| Profit/(loss) on disposal of property,       |                    |               |               |
| plant and equipment                          | 346                | (15,433)      | (6,923)       |
| Normalised EBITDA                            | 993,550            | 932,304       | 1,774,173     |
| Insurance recovery/ (loss) from fraud        | -                  | -             | 59,151        |
| Gain on disposal of investment               | -                  | -             | 60,931        |
| Closure costs                                | (15,524)           | -             | (101,422)     |
| EBITDA                                       | 978,026            | 932,304       | 1,792,833     |
| Finance costs                                | (217,416)          | (238,810)     | (1,048,592)   |
| Finance revenue                              | 5,398              | 117,976       | 94,005        |
| Depreciation of property, plant and equipmen | t <b>(173,699)</b> | (161,420)     | (677,935)     |
| Profit before tax                            | 592,309            | 650,050       | 160,311       |
| Income tax expense                           | (109,485)          | (102,604)     | (127,452)     |
| Profit for the quarter/ year                 | 482,824            | 547,446       | 32,859        |
| Profit/(loss) attributable to:               |                    |               |               |
| Owners of the parent                         | 439,970            | 519,230       | (38,472)      |
| Non-controlling interests                    | 42,854             | 28,216        | 71,331        |
|  | 482,824            | 547,446       | 32,859        |
| D 1 1 1 1 1 1 1 1 1 1 1 1 1 1                | 0.01               | 1.07          | (0.00)        |

GROUP ABRIDGED STATEMENT OF COMPREHENSIVE INCOME Quarter ended Quarter ended Year ended December 31, December 31, September 30, 2017 2017 2016 Unaudited Audited Unaudited Rs.'000 Rs.'000 Rs.'000 Profit for the quarter/ year 482,824 547,446 32,859 Other comprehensive Other comprehensive to profit or loss in subs Other comprehensive reclassified to profit or

0.91

1.07

As at

December 31,

(80.0)

As at

September 30,

Basic earnings/(loss) per share (Rs)

| i fortified the quarter, year                        |         | 3-17, 1-10 | 32,033    |
|--|---------|------------|-----------|
|  |         |            |           |
| Other comprehensive (loss)/ income, net of ta        | x:      |            |           |
| Other comprehensive income to be reclassified        |         |            |           |
| to profit or loss in subsequent periods              | 166,524 | (219,330)  | (684,151) |
| Other comprehensive (loss)/income not to be          |         |            |           |
| reclassified to profit or loss in subsequent periods | -       | -          | (251,274) |
| Other comprehensive (loss)/income for the            |         |            |           |
| quarter/ year, net of tax                            | 166,524 | (219,330)  | (935,425) |
| Total comprehensive (loss)/ income                   |         |            |           |
| for the quarter/ year                                | 649,348 | 328,116    | (902,566) |
| Total comprehensive income attributable to:          |         |            |           |
| Owners of the parent                                 | 601,187 | 299,333    | (979,015) |
| Non-controlling interests                            | 48,161  | 28,783     | 76,449    |
|  | 649,348 | 328,116    | (902,566) |
|  |         |            |           |

## GROUP ABRIDGED STATEMENT OF FINANCIAL POSITION

|                                | 2017       | 2017       |
|--------------------------------|------------|------------|
|                                | Unaudited  | Audited    |
|                                | Rs. '000   | Rs. '000   |
| ASSETS                         |            |            |
| Property, plant and equipment  | 25,298,319 | 24,975,684 |
| Investment properties          | 355,000    | 343,383    |
| Intangible assets              | 1,656,548  | 1,668,313  |
| Investment in associates       | 475,837    | 478,919    |
| Available-for-sale investments | 4,478      | 4,114      |
| Deferred tax assets            | 136,628    | 134,556    |
|                                | 27,926,810 | 27,604,969 |
| Current assets                 | 8,558,466  | 8,189,828  |
| TOTAL ASSETS                   | 36,485,276 | 35,794,797 |
| EQUITY AND LIABILITIES         |            |            |
| Shareholders' interests        | 11,471,949 | 10,870,762 |
| Non-controlling interests      | 586,188    | 548,999    |
| Non-current liabilities        | 18,314,005 | 15,563,134 |
| Current liabilities            |            |            |
|                                | 6,113,134  | 8,811,902  |
| TOTAL EQUITY AND LIABILITIES   | 36,485,276 | 35,794,797 |

| GROUP ABRIDGED STATEME            | ENT OF CHANGES IN | I EQUITY    |            |
|-----------------------------------|-------------------|-------------|------------|
|                                   | Shareholders'     | Non-        | Total      |
|                                   | Interests         | controlling | equity     |
|                                   |                   | Interests   |            |
|                                   | Rs.'000           | Rs.'000     | Rs.'000    |
| As at October 1, 2016             | 11,849,777        | 50,006      | 11,899,783 |
| Changes in equity for the quarter |                   |             |            |
| Total comprehensive (loss)/       |                   |             |            |
| income for the quarter            | 299,333           | 28,783      | 328,116    |
| Dividends                         | -                 | (14,808)    | (14,808)   |
| As at December 31, 2016           | 12,149,110        | 63,981      | 12,213,091 |
|                                   |                   |             |            |
| As at October 1, 2017             | 10,870,762        | 548,999     | 11,419,761 |
| Changes in equity for the quarter |                   |             |            |
| Total comprehensive (loss)/       |                   |             |            |
| income for the quarter            | 601,187           | 48,161      | 649,348    |
| Dividends                         | · <u>-</u>        | (10,972)    | (10,972)   |
| As at December 31, 2017           | 11,471,949        | 586,188     | 12,058,137 |
|                                   |                   | •           |            |

## GROUP ABRIDGED STATEMENT OF CASH FLOWS

| GROOT ADRIDGED STATEMENT OF CASITI LOWS                    |               |               |
|--|---------------|---------------|
|  | Quarter ended | Quarter ended |
|  | December 31,  | December 31,  |
|  | 2017          | 2016          |
|  | Unaudited     | Unaudited     |
|  | Rs.'000       | Rs.'000       |
| Net cash flows generated from operating activities         | 448,440       | 428,120       |
| Net cash flows (used in)/generated by investing activities | (213,362)     | 7,554         |
| Net cash flows generated by/(used in) financing activities | 356,038       | (458,206)     |
| Net increase/(decrease) in cash and cash equivalents       | 591,116       | (22,532)      |
| Cash and cash equivalents at October 1,                    | (614,845)     | (2,061,537)   |
| Net foreign exchange difference                            | 14,891        | 33,991        |
| Cash and cash equivalents at December 31,                  | (8,838)       | (2,050,078)   |
|  |               |               |



**KEY FIGURES** 

76%

**OCCUPANCY** -2% TREVPAR +7%

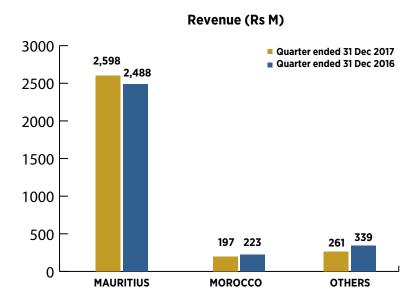
Rs 13,275

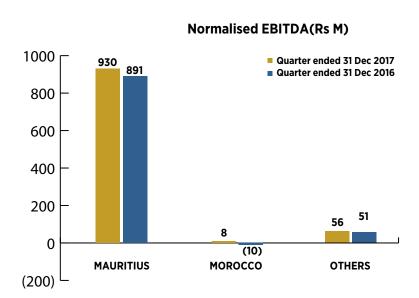
EBITDA +5%

Rs0.98Bn

MARKET +31% CAPITALISATION Rs11.8Bn

**SEGMENTAL INFORMATION** 





#### **COMMENTS**

## FINANCIAL PERFORMANCE

Turnover for the first quarter of the financial year 17/18 was at par with last year in spite of the closure of Sainte Anne Resort since September 2017. Operating profits increased by 9% and normalised EBITDA grew by 7% to reach Rs 994M (FY 16/17: Rs 932M). This improved performance was achieved on the back of a 12% increase in Average Room Rate (ARR), the latter resulting mainly from a stronger Euro and rates increases applied as from November 2017. Occupancy of the Group's hotels in Mauritius decreased from 80% to 78%, whilst the Fairmont Royal Palm Marrakech registered an occupancy of 51% compared to 50% last year. The Group recorded a PAT of Rs 483M against Rs 547M last year. This drop is attributable to a lower finance revenue, last year's finance revenue having been positively impacted by significant gain on exchange on Euro loan reimbursements in the wake of the BHI transaction.

## **PROJECTS**

# Les Salines

The Group has submitted an EIA application for the construction of a four-star 274 room hotel, together with 60 Beachcomber branded apartments to be sold under the Invest Hotel Scheme at Les Salines. Consultations have been ongoing with the key stakeholders of Black River and relevant authorities so as to ensure that this project, the first of its kind in the region, brings significant benefits to the local community.

## Sainte Anne Resort, Seychelles

As previously communicated, the Group has signed a binding MoU with Club Med SAS for the rental of the re-developed 295-key resort. Construction works are expected to start during the third quarter of the financial year 17/18.

## **OUTLOOK**

The increase in ARR recorded in the first quarter should continue to positively impact the results of the Group's Mauritian operations and Normalised EBITDA should show similar growth to the one recorded in the first quarter. Additionally, finance costs should continue to decline after the successful refinancing of the Group's debt in November 2017 and the anticipated conversion of part of the preference shares into ordinary shares in March 2018. This reduction should positively impact PAT for the year under review.

The interim financial report is unaudited and has been prepared using the same accounting policies as the last audited annual financial statements, except for the adoption of amendments to published standards and interpretations issued which are now effective.

The interim financial report is issued pursuant to Listing Rule 12.20 and the Securities Act 2005.

The statement of direct and indirect interests of Directors and Senior Officers pursuant to section 8(2)(m) Securities (Disclosure Obligations of Reporting Issuers) Rules 2007 is available free of charge at the registered office of the Company, Beachcomber House, Botanical Garden Street, Curepipe.

Copies of this report are available free of charge at the head office of the Company.

The Board of Directors accepts full responsibility for the accuracy of the information contained in this report.

By Order of the Board 7 February 2018